



ÇERKEZKÖY
TİCARET VE SANAYİ ODASI

AZERBAIJAN BUSINESS TRIP

ÇERKEZKÖY, TEKİRDAĞ – 2019



SCOPE

1

- Azerbaijan Embassy and Trade Consultancy Visit to Baku

2

- Visit to Turkey - Azerbaijan Businessmen and Industrialists Association

3

- Agency for Supporting Small and Medium Enterprises of the Republic of Azerbaijan

4

- B2B Bilateral Business Meetings

5

- Visit to Sumgayit Technologies Park

INSTITUTION VISITS

VISIT TO EMBASSY OF BAKU AND TRADE CONSULTANCY

Ambassador of Baku Erkan Özoral and Trade Counselor Ahmet Ataker explained the opportunities and opportunities for investors to the participants of Çerkezköy CCI.



Participating companies from Çerkezköy CCI members have asked their questions especially in line with their own sectors.

INSTITUTION VISITS

VISIT TO TURKEY - AZERBAIJAN BUSINESSMEN AND MANUFACTURERS ASSOCIATION



Two institutions were introduced at the meeting. The services and projects offered to the members were shared with the participants.

Savas Uzal, Vice Chairman of the Board of Directors TUİB, shared the detailed information about the region with the participating companies of Cerkezkoy CCI as Turkish companies that have invested in Azerbaijan region.



INSTITUTION VISITS

VISIT OF THE REPUBLIC OF AZERBAIJAN AGENCY FOR SUPPORTING SMALL AND MEDIUM BUSINESSES



Deputy Chairman of SME Board Natiq Hasanov - He expressed the support of the SME Institution established under the auspices of the State of Azerbaijan, especially for the development of SMEs.

Participating companies of Çerkezköy TSO had the opportunity to ask their curiosity.



B2B İKİLİ İŞ GÖRÜŞMELERİ

TÜİB ÜYESİ FİRMALAR VE ÇERKEZKÖY TSO ÜYESİ FİRMALAR İKİLİ İŞ GÖRÜŞMELERİ GERÇEKLEŞTİRDİ



PRODUCTION FACILITY VISIT

VISIT TO SUMGAYIT TECHNOLOGY PARK



Elçin Amirkhanov, International Management Manager of Sumgayit Technologies Park shared information about production facilities with the members of Çerkezköy TSO.



PRODUCTION FACILITY VISIT

VISIT TO SUMGAYIT TECHNOLOGY PARK



The production facilities of Sumgayit Technologies Park were visited.



AZERBAIJAN BUSINESS TRIP EVALUATION

Event Evaluation

Fair / Business Trip Rating	Satisfied	Enough	Not enough	Average
Your satisfaction with the organization before the event	25	3	-	96
Your satisfaction with the contribution of the organization to your company	23	5	-	93
Your satisfaction with transportation organization	26	2	-	97
Your satisfaction with otel organization	26	2	-	97
AVERAGE				96

AZERBAIJAN BUSINESS TRIP EVALUATION

B2B Evaluatin

B2B Business Interview Evaluation	Satisfied	Enough	Not enough	Average
Contribution to building a business connection	23	5	-	93
Contribution to your mutual appointment	24	4	-	94
Contribution to your agreement for sample exchange	22	6	-	91
Suitability of the interviewees in terms of quality	26	2	-	97
Contribution to planning a mutual visit in the near future	25	3	-	96
Suitability of space for this event	27	1	-	99
Time suitability for this activity	27	1	-	99
Would you join us if we planned the same visit?	28	-	-	100
Would you attend if the event was held again?	28	-	-	100
AVERAGE				97

AZERBAIJAN BUSINESS TRIP EVALUATION

Suggestions and Requests

- ☐ I am requesting a visit to North African countries. I think it would be more beneficial if we could organize the participation and the choice of the place of visit as sectoral.
- ☐ As the company we operate in the service sector and also because the country visited has no sanctions on this issue, we could not find what we are looking for in the sector. Thanks to all contributors for the organization.
- ☐ Our research for panel trade continues. I continue to communicate with the company that I matched in B2B meetings.
- ☐ I think it is very useful since I participated in the first overseas business trip with Cerkezkoy CCI. It played an important role in selling our products to Azerbaijan. I demand more organizations to expand our trade with neighboring countries.
- ☐ We approached product delivery with a company. We will export medical products.
- ☐ I think that Azerbaijan has great potential for people dealing with trade. In the near future, we will hold an interview with the establishment of the company in Azerbaijan.

AZERBAIJAN BUSINESS TRIP

DELEGATION OF CERKEZKOY CCI





ÇERKEZKÖY
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