#### AGENDA

#### Presentation of the Investment Potential of the Pskov Region,

#### Moglino Special Economic Zone,

#### and a large manufacturer of BOPET-films and PET-granules "Titan-Polymer Pskov Plant" LLC

11:00-11:20	Opening of the meeting Welcoming speeches				
	11:00-11:05Trade Representative of the Russian Federation in the Republic of Turkey – Mr. Aydar Gashigullin				
	11:05-11:10 Deputy Governor of the Pskov Region – Mrs. Ninel Salagaeva				
	11:10-11:20 Representative of the Turkish Side (being clarified)				
11:20-11:30	<b>Presentation of the investment opportunities of the Pskov region,</b> General Director of the Pskov Region Investment Development Agency – Mr. Vyacheslav Fedyunin				
11:30-11:40	"Special Economic Opportunities on the Boarder of the European Union" – Acting General Director of the Moglino Special Economic Zone – Mr. Anton Yakovlev				
11:40-11:50	<b>Presentation of the "Titan-Polymer Pskov Plant" LLC</b> General Director – Mr. German Petrushko				
11:50-12:00	<b>Experience of production localization by foreign investors in the Pskov Region</b> by "Nor-Maali" LLC (Finland; nor-maali.fi/ru) and "Elme Messer Rus" LLC (Estonia; elmemesser.ru)				
12:00-12:15	<b>Overview of the Turkish chemical industry market and the prospects</b> <b>for Turkish-Russian cooperation</b> – <i>Representative of the Turkish Side (being clarified)</i>				
12:15-12:30	Questions and discussion				

\* The event will be held in Russian and Turkish with consecutive interpretation.

August 4, 2021 11:00-12:30

SPECIAL ECONOMIC OPPORTUNITIES AT THE BORDER ON THE EUROPEAN UNION



2021

# MOGLINO SEZ FACTORS OF INVESTMENT ATTRACTIVENESS

## MISSION OF MOGLINO SEZ

Ensuring the local society keeps on the economic transition towards the innovative development model

We create world-class industrial infrastructure

#### MAIN ACTIVITY AREAS OF MOGLINO SEZ



Construction of new facilities on the territory of a special economic zone





Management of facilities that are already in operation



Attracting new investors

Consulting and supervising within 'one stop shop» service

Moglino SEZ is integrated with the common values and philosophy of the project "Russia. Special economic zones"

## **PSKOV REGION**



## **ABOUT MOGLINO SEZ**

<b>Moglino SEZ total area</b> ha for industrial development	<b>300</b> ha	<b>210</b> th.n.m <sup>3</sup> /year	<b>Gas supply</b> In-site gas distribution network – 6,7 km Average tariff - <b>\$81 th/</b> m <sup>3</sup>
<b>SEZ duration</b> in 2012 the territory was granted SEZ status	<b>49</b> years	<b>66</b> мvt	<b>Electricity</b> In-site power substation - PS 110/10 kW Average tariff - <b>\$0,044 kWt</b> /h
Infrastructure completeness	<b>100 %</b>	<b>4900</b> m³/day	<b>Water</b> 5 artesian wells Average tariff - <b>\$0,5 /m</b> <sup>3</sup>
<b>18 residents</b> Tenants are at different stages of project implementation	<b>18</b> projects	<b>3500</b> m³/day	<b>Wastewater removal</b> SPS — 5 pcs. Average tariff - <b>\$0,3 /m</b> 3
Standard designed factory area ready industrial and production facility	<b>5000</b> m <sup>2</sup>	<b>10,3</b> km	<b>Transport infrastructure</b> Outbound and in-site automobile roads



Up to **30%** 

investment savings

"One Stop-Shop" service for investors

Provision of energy resources

Free technological connection to utility networks

# TAX AND CUSTOMS EXSEMPTIONS





Discount depreciation factor for property (2)

\* The profit tax benefit becomes effective from the first profit. Federal Income Tax is 2%

\*\* In addition to light, water and air vehicles with an engine power of over 250 horsepower

\*\*\* The Customs Union includes the Russian Federation, Kazakhstan, Belarus, Armenia, Kyrgyzstan

# SERVICES OF MANAGEMENT COMPANY



## **Project support**

Development of business plans, registration of a legal entity, search for financing programs, organization of events, information support



# Property lease

Rental of office and industrial premises, rental of special equipment



## **Resource provision**

Provision of energy resources, support of interaction with resource-supplying organizations



## **Operational services**

Maintenance and repair of buildings and structures, maintenance of infrastructure facilities, cleaning and sanitary maintenance of buildings, protection of industrial facilities, fire safety



### **Construction services**

Technical supervision, construction control



## **Transport services**

Transportation of passengers

Number of workplaces declared

	Nor Maali, LLC Production of paints and varnishes (Finland)	ELME MESSER GAAS Gases for Life	Elme Messer Rus. LLC Industrial and medical gas manufacturing (Estonia)
Сибирский гостинец	<b>Ice steam Rus, PJSC</b> Production of freeze-dried food stuff (Russia)		<b>Pskovinbalk, LLC</b> Production of medicines (Russia)
Титан-Полимер <sup>®</sup>	<b>Pskov plant Titan-polymer</b> Production of PET granules and BOPET films (Russia)	Псков <b>РЅР</b> Фарма	<b>Pskovpharma, LLC</b> Production of pharmaceuticals and substances (Great Britain)
SYNTECHNO CHHTEG TEXHOЛODXXU	<b>Syntechno, LLC</b> Diamonds synthesis (Russia)	ALKOR	Alkor, LLC Production of environmentally friendly land and urban transport (Russia)
	Vellerand Automativ Rus, LLC Production of exhaust systems (Estonia)		<b>Lesprom, LLC</b> Production of large-format plywood (Russia)
EuroBit	<b>Eurobit, LLC</b> Modified bitumen production (Latvia)	<b>FINE</b> GOLDSTREET	<b>FINEKO Goldstrit, LLC</b> Production of equipment for processing biological waste of animal origin (Russia)
Вудлайн	Vudlain, LLC Production of furniture blanks and furniture boards (Russia)	<b>BECTA</b>	<b>Vesta-manufacturing, LLC</b> Production of nonwovens (Russia)
ГРИНВУД ИНДАСТРИАЛ	<b>Greenwood Industrial, LLC</b> Production of wooden disposable tableware (China)	eldsooo	<b>Ecocable, LLC</b> Cable and semiconductor products production (Russia)
Felzer	<b>Felzer Rus, LLC</b> Production of industrial refrigeration and ventilation equipment (Latvia)	THERMA	<b>Thermaholz, LLC</b> Manufacture of solid wood construction panels (Russia)

# TO BECOME A RESIDENT

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## III-V Level of production hazards



Legal entity on the territory of Pskov district of the Pskov region



Total investments per project not less than **120 million of RUB**(approx. **\$1 600** k ) excludes intangible assets

**40 million of RUB** (approx. **\$548** k) within 3 years



#### List of documents

✓ Investor's application form,

✓ Business plan,

- ✓ Copies of documents of incorporation,
- $\checkmark$  Copy of certificate of state registration of legal person,
- $\checkmark\,$  Copy of the tax registration certificate.

#### **SUPERVISORY BOARD**

Preparation of an introductory project presentation.



### **PROJECT PREPARATION**

Preparation of the company's business plan in the form of the Ministry of Economic Development.



#### **EXPERT COUNCIL**

Signing of a tripartite agreement with Region Government represented by Governor & Moglino SEZ Management Company

## MOGLINO SEZ DEVELOPMENT STRATEGY

## Creating an industry cluster based on an anchor resident

Development of a regional logistics center, improvement of transport infrastructure

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# Attracting and retaining labor resources in Pskov

Increasing the volume of investments by large companies in the industrial sector

# MOGLINO SEZ TERRITORY AND DEVELOPMENT PROSPECT



# Thank you for your attention!



#### +7 8112 33 33 33

#### info@moglinosez.ru



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180502, Pskov region, Pskov district, Moglino village , SEZ PPT Moglino, h.18

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