

Mr. Admasu Yilam Owner Admasu Yilma PLC Tel :+251 916-582100

Abraham P.L.C is a private company engaged in Transport service and coffee processing sector .Our Company was established in 2005, currently we have 10 employees. We would like to meet coffee importers and we are especially interested to work in joint venture with coffee processing companies.



Mr. Abreham Foka Langena General Manager Abraham P.L.C Mobile: 251-911-239040

AdmasuYilma private limited company is engaged in Mobile and electronics import/Retail. Our company based in Ethiopia, was established in 2010 G.C.

We would like to meet and work in joint venture with Mobile and electronics manufacturers/exporters.



Mr. Alemayehu Worku General Manager Alemayehu PLC Tel:+ 251-916-582647 Mobile: + 251-916-582647

Alemayehu PLC is a private transportation and logistics company engaged in the Transport sector.

Our company is interested to meet and work in joint venture with Turkish Companies in similar sectors/transport and logistics/

Ethiopian Delegates Company Profile



Mr. Amaha Berihe General Manager Merbe Bar and Restaurant Tel: +251-022-111650 Mobile: +251-911-252769/ 0911239211

Merbe bar and restaurant is a private company engaged in bar and restaurant service sector. The company was established in 1981 E.C, our current no of employees are 70.

We would like to meet and work in joint venture with Bakery and milk processing machinery suppliers. We are also interested in Sectors such as: meat and dairy processing machine manufacturers / suppliers, garment and textile suppliers.



Mr. Amare Kassa Deputy Managing Director Yekatit Paper Converting PLC Tel: +251-118-959035 Mobile:+251-911-240304 Fax:+251-116-630157 Email: ypcp58@gmail.com

Yekatit Paper Converting PLC, previously known as Yekatit Paper Converting Enterprise, has been acquired from the Privatization & Public Enterprises Supervising Agency at a total cost of USD 2.4 million in 2010. The establishment of Yekatit Paper Converting enterprise goes back to 1966. We produce over 18 types of products including exercise books, note books, register books, tissue paper, napkin kitchen towel, adding roll, paper boxes, paper bags, box files, copier paper, continuous paper and other print products. We have invested a multimillion dollar to open a factory for full color text books and metallic label printing in few months' time. The metallic label printing is the first of its kind in Ethiopia. We have over 700 employees and our current annual sales turnover is over USD 15.5 million.



Mr. Andualem Tesfaye General Manager Andualem Import business Tel:+251-118-962267 Mobile:+251-911-518345 Fax:+251-118-962267 Email:andualemhaile@yahoo.co.uk

Andualem Import Business and Finishing Gypsum Work is a sole proprietor company, engaged in import and finishing and decorating service business. The business has a competitive business experience which stays for about 10 years. The company has more than 17 permanent and contractual employees.



Mr. Asres Mamo General Manager Hawani pharmacy and clinic Tel: +251-057-5-550916 Mobile: +251-911-610280 Email:manoasres@yahoo.com

Hawani pharmacy and clinic is a private limited company engaged in pharmaceuticals retail services and clinical duties. It provides clinical services and dispensing pharmaceuticals to the community mainly in the rural towns. We are striving to import pharmaceuticals for the supply of community, I believe the opportunity to meet international investors would broaden our scope and activities to fulfill our business activities and future business plan. The company was established in 2002. Current number of employees is eleven.

My Business match interest matches my profession (pharmacist), importing and distributing and developing to manufacturing of drugs and medical supplies in the future through developing international relations of business.

Ethiopian Delegates Company Profile



Mr. Ayele Erkalooyomo General Manager Ayele P.L.C Tel: +251- 114-669258

Mobile: +251-911-220488 Fax: +251-114-162537

Ayele P.L.C is a private company engaged in Transport and hotel service sector. The company was established in 2005. We would like to meet construction machinery and hotel furniture suppliers.



Mr. Birhane Woldegerima General Manager HAB General Trading Pvt. Ltd. Co. Tel: +251-116-672610-12 Mobile:+251-911-200373 Fax:+251-116-672477 or 251-116-672611 Email: habpic9@gmail.com or birhanewg@yahoo.com

HAB General Trading is a function business enterprise sine 1991 incorporated as per the law of the land (Ethiopia). The main activities of the company are to import, stocking and distribute various products to the Ethiopian market giving special emphasis to the supply of automotive parts to various vehicles on the road. The special relationship with Febi and MSI international from Germany encourages the company to focus in the field of automotive parts business at large. The company is also involved on international and local tenders floated in the market. We would like to meet suppliers of Automotive Parts to various vehicles



Mr. Daniel Kassahun General Manager Daniel KassahunHome and Office Furniture Supply Tel: 251-918-350955 Mobile: 251-918-770848

Daniel Kassahun home and office furniture manufacturing PLC is a private company engaged in manufacturing home and office furniture. Our company was established in 2000. We are interested to meet and work in joint venture with similar manufactures and exporters. We are also interested in Sectors such as paper, aluminum, plastic and chemical producers.

Email: danimilan2000@yahoo.com



Mr. Ededeya Assefa General Manager Enrich Agro industry Tel: +251-118-959895 Mobile: + 251-911-525857

Email: ededeyaa@gmail.com ededeya@enrichagrindustry.com

Enrich Agro industry was established in the year 2011 by Mr. EdedeyaAssefa and his spouse, MrsFikirDennekew as a private limited company with an aim to manufacture various food products such as breakfast cereals, snacks, baby food processed from home grown organic agricultural products.

Our keen Business Match Interests are:-

- Food processing machinery manufacturers in Turkey Specific areas of interest are products such as Baby food processing line Breakfast cereals processing line potato chips production line snacks production line, Bakery machineries, Tomato ketch up processing line and macaroni processing line.
- Gluten free food products importers and distributers in Turkey. We are looking for a buyer for our Gluten Free Breakfast Cereals made from Teff.



Mr. Firew Bekele General Manager (owner) FirewBekele PLC Tel: +251-0221114537 Mobile: +251-911-617415 Email: firewfm@yahoo.com_

FIREW BEKELE private company is based in Ethiopia, and mainly engaged in Construction Material Supply. The company was established in 2012, with 3 employees. We would like to meet construction Material suppliers.



Mr. FitsumKidane General Manager Genuine-tech Business Group Tel: +251 462211355 Mobile: +251-916-581891 Email:Geniunetech@gmail.com fittg1@gmail.com

Genuine-tech Business Group is a private company engaged in furniture and electronics Importing and Retail, our company was established in February 2007, we have more than 10 employees.

We would like to meet and work in joint venture with furniture and electronics manufacturers / suppliers.

Ethiopian Delegates Company Profile



Mr. Getachew Abo General Manager Getachew Abo Transport +251-911-427612 Mobile:+251-911-200124

Getachew Abo Transport is a private company engaged in land transport, logistics, Stationary and food retail. The company was established in 12/02/1983 E.C. Number of employee's is16.

Our Business match interest sectors are



Mr. Getnet Abebe Managing Director General Motors (Eth) Ltd Company Tel:+251-111-235336/37 Mobile:+251-911-200333 Fax:+251-111-235338 Email:gmc@ethionet.et getnet1954@gmail.com

Website: www.generalmotorsethiopia.com.et

Since its foundation in 1987 until now, we import new and used light vehicle, vehicles spare parts& well organized vehicle repair workshop. We are interested in beyond importation of light vehicle & spare parts. The company is strategically moving towards vehicle assembly in Ethiopia and has finalized the necessary land & workshop construction preparation with the concerned ministry. It is aimed to meet the ever growing local vehicle demand in the country & with an expansion plan to export to neighboring counties.

We would like to meet Turkey companies who would like to engage into car assembly business in joint venture in Ethiopia ,search for financial partners and technology transfer for ongoing activities, any company who wants to be a partner in Pig processing and packing fields in Ethiopia there is a marketing in neighboring country and search for the companies that can establish any manufacturing industries as partnership.



Mr. Goytom Hadgu General Manager Yes Advert &Promotion and Yes Construction Solution

Tel: +251-115-520008 Mobile: +251-911-220602

Fax: 0115 520048 yapyap2002@gmail.com

Yes Advert & promotion and yes Construction Solution are a private sister companies engaged in Advertising, promotion and water proofing work and supplier of different construction chemicals. The Company was established in 2002, currently we have 15 employees.

We would like to meet and work in joint venture with leather and shoe accessories and manufacturers /exporters.



Mr. Haile Tekle General Manager Haile Tekle Import business Tel:+251-115-524857 Mobile:+251-930-078014 Fax:+251-115-524857 Email:haitek__2010@yahoo.com

Haile Tekle Import Business, Custom Clearing Agent and Climax Game Zone is a sole proprietor company, engaged in Import and Recreation and other sports center businesses. The business has a good competitive business experience, which was established on March, 2007. The company has more than 18 permanent and contractual employees.



Mr. Hussen Mohammed General Manager Ferid PLC Tel. +251-116-558783 Mobile:+251-912-078910 Email: feridplc@yahoo.com

Ferid PLC was established in 2003 to run a Pharmaceuticals business and started printing in 2007. We would like to meet Turkish companies who are engaged in chemicals and Pharmaceuticals sectors.

Ethiopian Delegates Company Profile



Ms. Mekdes Mulugeta
Marketing Manager
Yes Construction Solutions
Tel: +251-115-520008
Mobile): +251-913-287929
yapyap2002@gmal.com

Yes Advert & promotion and yes Construction Solution are a private sister companies engaged in Advertising, promotion and water proofing work and supplier of different construction chemicals. The Company was established in 2002, currently we have 15 employees.

We would like to meet and work in joint venture with water proofing and construction Chemicals materials manufacturers.



Melaku Ezizew General Manager Melaku P.L.C Mobile:+ 251- 918-030303 Email: Melakuezezew@gmail.com

Melaku P.L.C is a private company engaged in construction material Rental. The Company was established in 2011 and operates with 13staff.

We would like to meet manufacturers of textile, garment, cotton, cotton ginning. We are also interested to work in joint venture with Turkish Agro industry and dairy manufactures.



Mr. Moges Admase General Manager MOJEG International Business PLC Tel. +251-111-566676

Mobile: +251-911-602381 Email: mojeg1@yahoo.com

Website: WWW.Mojeginterationalplc.com

MOJEG International Business PLC was established in October 2000 in Addis Ababa Ethiopia. The company is mainly engaged in importing Beauty Supply Equipment like Hair drying machine, makeup massage, Hair steam, Hair clipper Machine, Barber Chair for Men & Women, different use Sterilizer and so on. Importing different Toys, Cycle, Car, motor bike and others for children.

We also operate in importing & distributing different kind of restaurants, cafe and supermarket goods and equipment as well as in wholesale and Retail trade, Importing Motor Vehicles, Importing Sport Equipment, Sport cycle, treadmill and so on.



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Tel: +251-115-520008 Mobile: +251-911-220602

Fax: 0115 520048 yapyap2002@gmail.com

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Mr. Haile Tekle General Manager Haile Tekle Import business Tel:+251-115-524857 Mobile:+251-930-078014 Fax:+251-115-524857 Email:haitek__2010@yahoo.com

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Ethiopian Delegates Company Profile



Ms. Mekdes Mulugeta
Marketing Manager
Yes Construction Solutions
Tel: +251-115-520008
Mobile): +251-913-287929
yapyap2002@gmal.com

Yes Advert & promotion and yes Construction Solution are a private sister companies engaged in Advertising, promotion and water proofing work and supplier of different construction chemicals. The Company was established in 2002, currently we have 15 employees.

We would like to meet and work in joint venture with water proofing and construction Chemicals materials manufacturers.



Melaku Ezizew General Manager Melaku P.L.C Mobile:+ 251- 918-030303 Email: Melakuezezew@gmail.com

Melaku P.L.C is a private company engaged in construction material Rental. The Company was established in 2011 and operates with 13staff.

We would like to meet manufacturers of textile, garment, cotton, cotton ginning. We are also interested to work in joint venture with Turkish Agro industry and dairy manufactures.



Mr. Moges Admase General Manager MOJEG International Business PLC Tel. +251-111-566676 Mobile: +251-911-602381

Mobile: +251-911-602381 Email: mojeg1@yahoo.com

Website: WWW.Mojeginterationalplc.com

MOJEG International Business PLC was established in October 2000 in Addis Ababa Ethiopia. The company is mainly engaged in importing Beauty Supply Equipment like Hair drying machine, makeup massage, Hair steam, Hair clipper Machine, Barber Chair for Men & Women, different use Sterilizer and so on. Importing different Toys, Cycle, Car, motor bike and others for children.

We also operate in importing & distributing different kind of restaurants, cafe and supermarket goods and equipment as well as in wholesale and Retail trade, Importing Motor Vehicles, Importing Sport Equipment, Sport cycle, treadmill and so on.

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Mr. Naib Amir General Manager SherifaSayed General Trading PLC Tel: +251-911-515022 Mobile: +251-930-035468/67 Email: sherifasayed.gn@gmail.com

Sherifa Sayed General Trading P.L.C is a privately owned company operating in industrial tyres, agricultural tyres, OTR tyres, Trucks tyres, PCR tyres, and Nexen tubes mainly engaged in import. As an importer, SherifaSayed General Trading P.L.C is the only supplier of variety of BKT agricultural tyres, industrial tyres, OTR tyres, Gencotyres for Trucks, PCRtyres& all sizes of Nexen tubes in Ethiopia. Basic Business activities are Distributing a wide range of tyres of Agricultural, Industrial, OTR, Trucks, an PCR, Distributing a wide range of Nexen tubes and provide technical consultancy for consumers.

Website: www.moroz-uae.com



Mr. Nigusie Berasa General Manager NigusieBerasa Transport Tel: +251-0118-300706 Mobile:+ 251-911-200612

Nigusie Berasa Transport is a private company engaged in Transport sector .The Company was established in 2006 E.C, our current no of employees is 10.

We would like to meet and work in joint venture with Turkish companies in the Transport sector.



Mr. Redi Sultan General Manager Worabe Safety PLC Tel:+251-0467-710110 Mobile: +251- 0930-075968/0913165934 Email: jeberoot@gmail.com

Worabe safety PLC is a private driving school. The company was established in $\,$ 2012 and currently has 20 employees.

We are interested to meet and work in joint venture with investors from Sectors such as vehicle inspection, simple cement factory, movable machines, Block machines, simple house construction materials suppliers.

Ethiopian Delegates Company Profile



Mr. Salih Mohammed General Manager Efat Textile PLC Mobile: +251-915-321821

Efat Textile is a private company engaged in Textile import and wholesale. Our Company was established in 1994E.C. currently we have 25 employees.

We are interested to meet textile exporters from Turkey.



Mr. Salsawi Seyoum General Manager PressON Engineering PLC Tel:+251-116-180860 Mobile:+251-911-173941 Fax:+251-116-180860 Email:pressonet@gmail.com Website:www.presson-et.com

Press ON Engineering P.L.C is engaged in electrical service design, testing and commissioning, lighting and power, sub-mains power distribution design and implementation, external lighting, door entry system, fire alarm system, mechanical service integration, electrical, heating, data/IT/ system design and implementation, emergency lighting, satellite Infrastructure, lightning Protection, security and CCTV and high voltage and low voltage Switchgear design and implementation

We need to meet with companies who can supply electro-mechanical equipments, building materials in general and companies who would like to do the assembly business in partnership with our company. We also like to meet companies who can work with us to make our company a specialized company in one or two specific sectors like fire alarm system and security system based on bilateral knowledge transfer. We need companies who can financially support & be partner in the construction of our plan in building a high rise multi use building and hotel resort hotel project.



Mr. Simon Gebray Tewolde **Engineering Head** Gelila Industrial Engineering Tel (Office): 0344414745 Tel (mobile): 0911761697 Email: simongebray@gmail.com

Gelila Industrial Engineering is a private company engaged in Industrial engineering works. The company was established in 1997 and currently, we have 60 employees. We are interested to meet and work in joint venture with investors from industrial engineering and construction sectors.



Mr. Sisay W/Gebriel General Manager Sisay Import & Export Tel:+251-118-962267 Mobile:+251-930-033802 Fax:+251-118-962267 Email:sisk-412851@yahoo.com

Sisay Import & Export is a sole proprietor company, engaged in Custom clearing, Accounting service, Manufacturing, and Import and Export business. The versatility of our business creates the best Competitive advantage for our company. Our company has 27 permanent and contractual employees. Our product in manufacturing Business is waste plastic pet. Our Machine Capacity is 1mt/hour.



Mr. Sofonias Gossaye General Manager **SOFI** General Trading Mobile: +251-926-530253 Email: getsofi@gmail.com

SOFI General Trading is a private company engaged in electronics retail. The company was established in 2011. We would like to meet and work in joint venture with electronics Manufacturers/exporters; we are especially interested in Agri-Technology products.

Ethiopian Delegates Company Profile



Mr. Tadesse Gebretsadkan General Manager Korojo Leather Products PLC Mobile:+251-920-640222 Email:tadis4@vahoo.com Website: www.mykorleatherdesign

Korojo Leather Products PLC is engaged in producing leather bags and accessories from genuine leather. The company is based in Ethiopia registered as Korojo Leather products private limited company. Our company started its operation in 2008 by stitching bags for the local market as well as international market.

Currently, our Company designs and produces mykor bags-our product's name for handmade leather bags! We also produce a range of fashionable leather jackets, toilet bags for men and ladies, conference bags, pad cases, luggage, men and ladies belts, and accessories such as wrist bands. I would like to meet companies who are working in the leather sector and government officials who are concerned to the import and export of such products.



Mr. Woubishet Hailu **Managing Director** Watt International P.L.C. Mobile:+251-911-211888 Fax:+251-114-420947

Email: watt@ethionet.et,watt1@ethionet.et

Watt International P.L.C is an ISO 9001-2008 certified company specialized in electromechanical contractor for more than two decades actively engaged and serving the Nation in various development projects implementation mainly Water supply projects for cities, Towns, urban and Rural, Irrigation Farming Industrial etc., Power Generation, Transmission and Distribution projects, Industrial and Related works, Import and Distribution of various type water pumps Electromechanical Equipments pipes & Fittings, other water related goods, power generators and MCC-Control units etc.

Pile Foundation & Water Wells Drilling P.L.C is sister company engaged in ground water survey/study and geophysical investigation, deep water wells drilling construction & testing, pile foundation drilling and construction, pile load test and certification and many more other related services.

We would like to meet suppliers/distributors of water pumps, electromechanical equipments, pipes and fittings, other water related goods and power generators.



Mrs. Yezichalem Meaza General Manager YezichalemMeaza Footwear & Leather Product Manufacturer & Exporter Tel: +251-113-480322

Mobile:+ 251-911-635644 or +251-911-458952 Email: dagnaus@yahoo.com or dagnaus@gmail.

We are excels in the manufacture of classical as well fashionable leather bags, such as ladies' bag, messenger bag, computer bag, and many more.

Our factory is located in Addis Ababa, Ethiopia and our main export is to CANADA and U.S.A. Yezichalem Meaza Footwear and Leather product manufacturer and Exporter design and manufacturing team always keeps abreast of the designs, materials and styles that appeal to different markets. We can take the clients product idea quickly from concept to prototype development and manufacturing.

We would like to meet the highest standard of quality and craftsmanship that our export market demands. Our entire product is made by the fines Ethiopian Leather.



Mr.Yohannes Asgedom General Manager Romnet General Trading Tel: +251-911-717103 Mobile: +251-911-215798

Romnet General Trading is a private company engaged in Retail Food store. The company was established in 1995 G.C. currently we have 16 employees.

We are interested to meet and work in joint venture with investors from Electronics manufactures/exporters and construction machinery suppliers.

Ethiopian Delegates Company Profile



company has a capital of 15 million usd.

Mr. Zeco Ebro
Director General
Faffa Food Share Company
Tel. +251-114-405713
Mobile:+251-911-527056
Fax:+251-114-403976
Email: faffa@ethionet.et
Website: www.fafafood.com.et

Faffa food Share Company, the pioneer food producing industry in Ethiopia, was established in 1962 as an Ethio-Swedish joint venture with the objective of reducing the risk of malnutrition among children in Ethiopia by providing low cost and high protein weaning food. In line with the privatization policy of the Government, Faffa food Share Company was privatized since August 2009 to Petram Private Limited Company. Currently the production capacity of the factory has reached 22,000MT/annum. Now the company is producing food consumable

products like: baby food (cerifam), breakfast cereals, bread improver, and milk powder. The



Mr. Zeleke Redi General Manager ZelekeRedi Water Works & Building Contractor Tel: +251-114-672541 Mobile: +251-911-201257/0930103509/10 Fax:+251-114-672474 Email: mesayewa2011@gmail.com

Website: www.zelekeconstruction.com

ZelekeRedi Water Works & Building Contractor is a company has Registration Certificates from Addis Ababa city administration Finance and Economy Development Bureau Revenue Agency of Kirkos Sub City with Taxpayer identification Number (TIN) 0003922488 in accordance with VAT Proclamation No. 285/2002 Article 16 or Article 18 wit VAT registration No. 76328 starting from 2007 for the Construction of Water Well Drilling and Water Related Construction, Building Construction, Roads and Bridge Construction. I would like to meet

those companies who are good business reputation in my line of Business



Mr. Zewdu Lemma Technical Manager SerkalemZewdie (SZ) General Business Tel:+251-114-664540 Mobile:+251-911-221474 Fax:+251-114-664540

Serkalem Zewdie (SZ) General Business is a sole proprietor company, engaged in distribution of Electrical and Electronics equipment, Stationery, Sanitary materials and all Office Equipment and household Furniture. The Company has a good Competitive business experience, which is established in August, 2008 G.C. The company has more than 11 permanent and contractual employees. The Company is very much interested to establish Electrical or Electronics related production factory jointly with well-organized foreign company.

Email:zl12144@yahoo.com

Ethiopian Delegates Company Profile



Addis Ababa Chamber of Commerce & Sectoral Associations



Established in 1947, the Addis Ababa Chamber of Commerce & Sectoral Associations (AACCSA) is an autonomous, non-governmental, non-political and non-profit organization that acts on behalf of the private sector, located in and surrounding Addis Ababa. It has nearly 15, 000 members and is one of the largest and oldest chambers in Ethiopia and Africa. The chamber works in collaboration with government, stakeholders, and business development organizations nationally and internationally. Over the years, AACCSA has rigorously worked as an institutional platform for the private sector to echo concerns to government and policy makers and supported the competitiveness of Ethiopian businesses within and outside the country. AACCSA is member of the international chamber of commerce and certified for ISO 9001:2008.

The specific services delivered by AACCSA are: promoting trade and investment, disseminating business information via its media outlets including Addis Chamber TV programme, The Voice of Addis Chamber Radio Programme, Addis Business Newspaper and its website, consulting government and members on economic development and business issues, engaging in arbitration in times of disputes between businesses, building the capacity of member companies through continuous trainings, and establishing friendly relationships with similar chambers in other countries, among other things.

Vision Statement:

To be a world class chamber, enabling the business community to be competitive locally and internationally and contribute to the attainment of the trade and investment goals of the country.

Mission Statement:

To promote trade and investment by providing demand driven services to the best satisfaction of members, stakeholders and others and advocate for favorable business environment based on best practices." AACCSA believes that this is its essence – to be the driving force behind unifying businesses in Addis Ababa, ultimately leading to economic growth and vitality throughout the county.

Values:

Accountable, credible and transparent; Business-oriented; Customer-focused; Innovative through Creativity; Quality and Improvement Driven; Socially Responsible; and Team Oriented. These are AACCSA's Core Values — they are the heart of all that it does to the business community. They shall be reflected in the works that AACCSA does and will be promoted consistently by the Board and staff.