

TÜRKİYE ODALAR VE BORSALAR BİRLİĞİ



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**Tarih**: 09.08.2022

**Sayı** : E-34221550-720-7994 **Konu** : GITEX Global Fuarı hk.

#### TÜM ODA VE BORSALARA (Genel Sekreterlik)

İlgi : Ticaret Bakanlığı'nın 03.08.2022 tarih ve 76954310 sayılı yazısı.

İlgi kayıtlı yazıda, 10-14 Ekim 2022 tarihlerinde Dubai World Trade Centre'da düzenlenmesi planlanan GITEX Global Fuarı'na (gitex.com) Hizmet İhracatçıları Birliği tarafından milli katılım organizasyonunun gerçekleştirilmesinin planlanmakta olduğu belirtilmektedir.

Yazıda devamla, GITEX Global fuarı ile aynı fuar merkezinde, 10-13 Ekim 2022 tarihlerinde düzenlenmesi planlanan "North Star Dubai", "Future Blockchain Summit" ve "Fintech Surge" etkinliklerinin organizatörü ile yaptığı görüşmeyle ilgili hususlar aşağıda yer almaktadır.

- 700'den fazla startup firması ile 600'den fazla yatırımcının bir araya geleceği North Star Dubai etkinliğine Türk firmalarının da ilgisi olduğu; bu bağlamda sadece Türk startup firmalarından oluşacak bir alanın tahsis edilebileceği,
- "Future Blockchain Summit" ve "Fintech Surge" etkinliklerinin temelde start-up etkinliği olmakla birlikte Standard Chartered Bank, Abu Dhabi Islamic Bank, Mastercard, Stripe gibi firmaların "Fintech" bölümünde; Binance, Coinmena, Cypher Capital, Metahero gibi firmaların ise "Blockchain" bölümünde yer alacağı ifade edilmiş olup, "North Star Dubai", "Future Blockchain Summit" ve "Fintech Surge" etkinliklerine daha fazla Türk firmasının katılım sağlamasından memnuniyet duyulacağı

Bu çerçevede, bahse konu GITEX Global fuarının bölgedeki önemli etkinliklerin başında gelmesi, ülkemiz startup firmalarının son zamanlardaki başarıları düşünüldüğünde söz konusu etkinliklere start-up firmalarımızca katılım sağlanmasında fayda görüleceği belirtilmektedir.

Bilgilerini ve konunun üyelerinize duyurulmasını rica ederim.

Saygılarımla,

*e-imza* Mustafa SARAÇÖZ Genel Sekreter

EK:

- 1- Future Blockchain Summit (29 sayfa)
- 2- Fintech Surge (21 sayfa)



FUTURE BLOCKCHAIN SUMMIT قمة مستقبل البلوك تشين

10-13 OCT 2022 DUBAI WORLD TRADE CENTRE

#### Organised by



### WE WELCOMED INFLUENTIAL BUYERS FROM AROUND THE WORLD

### 100,000\* 75%

46%

40%

Visitors

Visitors were C-level, **Directors & Senior** Managers

**Corporate buyers** 

International visitors

### **TOP VISITING COUNTRIES INCLUDE**



\*Across 6 co-located events Source: Exhibitors' and visitors' survey



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JORDAN



USA

79% of attendees consider the Future Blockchain Summit an important event to attend for their business

### COMPANIES OF THE WORLD CAME, CONQUERED NEW SUCCESS

104+

18+

400+

125+

Companies

Countries

**Global investors** 

Speakers on stage

74%

International Companies 26%

Local Companies

**TOP 10 EXHIBITING COUNTRIES** 





# Future Blockchain Summit - Great scalable opportunities



Metahero unveiled the global launch of its v3 Metascanner, a cutting-edge technology billed as the world's most advanced 3D scanner. Metahero also announced plans for 24 of its world-first 3D chambers at 24 locations across the globe. . Dubai World Trade Centre free zone (DWTC) and CoinMENA signed a memorandum of understanding (MoU) to develop a crypto asset and blockchain hub at Dubai World Trade Centre (DWTC). Dubai World Trade Centre – the organisers of the Future Blockchain Summit is now a crypto zone and regulator for cryptocurrencies and other virtual assets

The move is part of a drive by Dubai to create new economic sectors



The Bizthon shared the ethos of the Future Blockchain Summit, bringing together the entire business ecosystem to share knowledge on new ideas and developments, network and further promote blockchain as a business solution in our fast-evolving world. *II* 

Gaurav Dubey TDeFi CEO and Founder Organiser of Business Blockchain Hackathon



### INSPIRATIONAL **SPEAKERS** FROM **33 COUNTRIES**

JEETU KATARI Founding Director DIFX

#### H.E. GABR ED)

**Barbados Amb** to the UAE s, Ministry of Government of B oreign Affair Trade

175 + speakers

50+ hours of content

ليغنس

### FARZAM KAMALABADI

Hyper Optimum Organization HOO Exchange Executive Chairman, Future Group Chairman

### **IGNEUS TERRENUS** Head of Communications

Bybit



### SUPERSTAR SPEAKERS LIGHT UP THE STAGE

MARWAN ALZAROUNI CEO Dubai Blockchain Center

### **Ralf Glabischnig**

Founder of CV Labs and Crypto Oasis

### PHILIPP

Former Vice Federal Min Technology or and conomy and many

B

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### YEVHENIIA BROSHEVAN CEO

HackenProof

"Energized' is the best way to describe what happened today at the summit -Metahero once again stealing the show. Between featured panels, numerous on-site interviews, and more conversations than we can count - we provided the Metahero experience to everyone, and it's a powerful experience."

Robert Gryn CEO Metahero



### **2021 SPONSORS & PARTNERS**

### Strategic Sponsors



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### THE FINTECH TIMES





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REGI

Home > News > Blockchain > Dubai Unites Tech Disruptors at Fintech Surge and Future Blockchain Summi

Bockchain Event Analysis Fintech Middle East & Africa Dubai Unites Tech Disruptors at Fintech Surge and Future Blockchain Summit

by Polly Jean Harrison @ October 22, 2021

#### **GULF NEWS** BUSINESS

Banking Aviation Property Energy Analysis Tourism Markets Retail Corporate News

### Hoo makes Middle East debut with **Future Blockchain Summit in Dubai**

The company's business offering entails over 2.4 million total users

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Back

The Fintech Surge and Future Blockchain Summit charts the future for digital economies

#### By Leandra Monteiro

November 02, 2021

Share in f y A O

The 4th edition of Future Blockchain Summit and the inaugural Fintech Surge, held from 17th to 20th October 2021, proved their importance in charting the future for fast-moving digital economies with local, regional and international sector players lauding the events' capabilities to connect communities for invaluable face-to-face networking and business potential



### Khaleej Times

#### **CoinMENA partners with DWTC to develop crypto** asset and blockchain hub





#### NAVIGATING THE GLOBAL SANCTIONS LANDSCAPE IN 2022



#### RELATED

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ADIB adopts Monday-to-Friday working week

Predicted trends for the Middle East financial services sector in 2022

ADIB awarded Best **Digital Platform for** Corporates by The Asian Banke

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Arabian

**Business** 

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FINANCIAL SERVICES | 20 OCTOBER, 2021

#### 'UAE leading in financial services transformation': Day 3 of inaugural Fintech Surge

Stripe shines spotlight on potential of embedded finance to consumers and brands

EDITOR'S CHOICE

Cointelegra reaches its 2 who got a sp

**Bitcoin price spike** say 'the panic is ov

**Cointelegraph Con** DeFi components i

**Digital gold narrat** MicroStrategy hole

FTX CEO weighs in outlook amid Ukra



Bloqwork has announced its participation in the upcoming Future Blockchain Summit, which take place as part of GITEX 2021

### **BREAKING STORIES ACROSS GLOBAL MEDIA**

PROJECTS



### KRISTINA LUCREZIA CORNER Editor-in-Chief, Cointelegraph

FUTURE SUMMIT قمة مستقبل البلوك تشير FUTURE Fintech SURGE SUMMIT مة مستقبل البلوك تشير Fintech URE KCHAIN SURGE. TIMML قمة مستقيا -UTURE Fintech HAIN SURGE ىنتك سىرچ

Future Blockchain Summit partners with Cointelegraph to host a bi-weekly webinar series "Around The Block". Throughout our biweekly episodes, we look to delve deep into all things blockchain and crypto

Kristina Lucrezia Corner, Editor -in Chief will be moderating the session at the Future Blockchain Summit





### THE COINTELEGRAPH

### Hear it from our exhibitors and partners





"We generated some incredible leads, we had interest from a lot of different companies from around the world looking for a tech company in the UAE providing blockchain solutions."

**Dr. Tamer Mitwally** CSO, Digital Finance Exchange



"The best tech conference in the Middle East."

**Talal Tabbaa** Co-Founder, CoinMENA

### **MENA region leapfrogs** in digital innovation and *j* emerging technologies

**MENA** governments have played a decisive role in driving economies in the direction of digital transformation by embracing blockchain and digital assets.

Bahrain

Africa

### **Growing Institutional Acceptance...**

#### UAE

Dubai World Trade Center (DWTC) established a Crypto Hub in 2021 to support businesses in the blockchain and cryptographic sectors.

#### Saudi Arabia

Saudi Arabian Monetary Authority among the first in the world to deploy blockchain technology for money transfers.

#### **Bahrain**

Central Bank of Bahrain ('CBB') has issued comprehensive regulations to govern and license 'Regulated crypto-asset services' in Bahrain.

### From government support to adoption – technology plays a crucial role in shaping the growth and development of MENA countries...



### Africa

Markets like Kenya, Nigeria, South Africa, and Tanzania had some of the highest grass-roots adoptions in the world and ranked in the top 20 Global Crypto Adoption Index.

### UAE: A Rising Crypto Capital



We are now a crypto zone and regulator for cryptocurrencies and other virtual assets

UAE poised to be a Global Hub for Cryptocurrency as Market Capitalisation hits **\$1.4 trillion** up 86% year to date

The UAE Securities and Commodities Authority (SCA) signed agreements with the country's flagship free zones to issue approvals and licences for crypto asset-related financial activities supporting businesses underpinned by blockchain and cryptographic technologies

Free Zones include:

**DUBAI WORLD TRADE** CENTRE

**DUBAI MULTI COMMODITIES CENTRE** (DMCC)

DUBAI AIRPORT FREE ZONE AUTHORITY (DAFZA)

Fintech

FUTURE

BLOCKCHAIN

S.L.M.IT

نشين

قمة مسآ



### FUTURE BLOCKCH/ SUMMIT مستقبل البلوك تشين

URE CHAIN MIT قمة مستقبل "UAE a shining example of tech adoption. Things happen here very fast, it is one of the most pro business environments in the world and things are built with real quality".

Changpeng Zhao Binance CEO and Founder



### CORE THEMES

### **Blockchain for** Enterprise

- Supply Chain
- Identity
- Platforms
- Industry Use Cases
- Interoperability
- Trading
- Sustainability

### The Future of Digital Assets

- Crypto Assets
- Tokenisation
- DeFi
- Exchanges
- Regulation
- Institutional Investment
- CBDC



Into the Metaverse • NFT Gaming Virtual Economy

OCKCHAI VALLEY VIRTUAL

SESSION

### INTO THE METAVERSE

Explore the next round of growth for your business through NFTs, Gaming and Virtual Economy



Conversations on some of the world's most exciting elements of the Web 3 ecosystem - DeFi, NFTs, Virtual Worlds, Gaming, Digital Fashion, DAOs, and more NFT FLEXING Demystifying NFTs with tailored masterclasses in an interactive and cohort learning environment



"The size of the metaverse market is worth \$800 billion."

- Bloomberg

### **INTO THE METAVERSE**

Explore the next round of growth for your business through NFTs, Gaming and Virtual Economy

### **DIGITAL UTOPIA**

Create a multi- sensory live experience that to a get a glimpse of the digital future in gaming, entertainment, retail and real estate





### **INNOVATION MARKETPLACE**

Startups from key players in the NFT, Gaming and Metaverse ecosystem



### **Emerging Blockchain Platforms**

The growth of the overall cryptocurrency industry in 2021 has led to the rise in prominence of new blockchains beyond market leaders, giving developers new platforms to build decentralized applications.

### **Platform Labs**

Focused training on the impact of new notable blockchain platforms that will play crucial roles in the growth and future of the industry.





### Content

Compelling content targeting blockchain developers seeking exposure to the newest tech for building decentralized apps in FinTech, Healthcare, Government, Enterprise, and the Consumer space.



### **Targeting:**

- Developers, Engineers and Architects
- Programmers
- Solutions Architects
- Network professionals
- IT professionals
- UX & UI
- App & dAPP professionals
- Database Managers
- Data science
- AI and Tech Sales professionals
- C-suite
- Cloud (5g) professionals
- Executive/VP/Director Level
- Product and Platform Managers

### STARTUPS SUITE

### Integrated experiences focused on grooming and growing the most promising global startups

**THE PERFECT** LAUNCH-PAD FOR **STARTUPS TO SOAR** 

### Our startup package to gain access to:





investors





# The dream-makers: 400+ investors guide them through the next stage of evolution

400+

**Powerful Investors** 

\$25B Value of investor funds

under management

50%

Investors planned to invest an average \$1.5 million at the show

### **INVESTOR CONNECT: A Comprehensive Business Platform for Investors**

**Over 3,000 meetings between startups and investors from 32 countries** from Egypt, France, Germany, India, Israel, Italy, Oman, Saudi Arabia, South Africa, Sweden, UAE, USA and UK



80%

Investors met an average of 30 startups per day



Investors plan to engage in further discussions

### Show Highlights

### **INVESTORS PROGRAM**

- Investors Summit Building the Tech Ecosystem of Tomorrow
- Investors Club
   Peer-to-Peer Networking
- Concierge Matchmaking with start-ups of interest

### The biggest startup-investor networking platform in the region

### Some of the Investors that joined us in 2021



Noam Inbar Gryffin Ventures, Israel



Omri Toppol North First Ventures, Israel



Dor Lee-Lo IBI Tech Fund, Israel



Philip Baillieu Ragnar Capital Partners, UK



Ben Schmerler SUNU Capital, Kenya



Amer Ramzan Promentum Equity Partners, Denmark



Hema Vallabh Five35 Ventures, South Africa



Henrik Von Schoultz Angel Investor True Global Ventures, Sweden



Richard Greer MENA Tech Fund, UK



Noa Gastfreund Hybrid, Israel



David Prais Greater London Investment Fund, UK

SUPERNOVA CHALLENGE REWARDING GAME-CHANGING BLOCKCHAIN STARTUPS



Thrilling pitch moments as world's most daring blockchain startups go head to head







### A COALITION **OF POWERFUL** EVENTS

co-located with...



One of the largest technology events in the world with a 41 year legacy of success



Attracting **400**<sup>+</sup> Tech investors from 30<sup>+</sup> countries – meeting **500**<sup>+</sup> international startups



Fintech Surge will feature innovations acrossing Banking, Asset & Wealth Mgt, Insurance, **Regulation & more** 

5 OTHER TECH SHOWS =MORE BUSINESS **OPPORTUNITIE S** 

### A GLOBALLY IMPACTFUL MARKETING CAMPAIGN



### Whilst retaining a unique focus on the global blockchain ecosystem Future Blockchain Summit will be strategically



Marketing Mania a unique in-person experience where ambitious marketers can discover, learn, celebrate and shape the future together



Ai Everything is one of the largest Ai applications conference in the world. **100**<sup>+</sup> Al enterprises & startups & 200+ international government leaders

Save time & cost



Engage with 100,000+ visitors



2,000+ leading brands and enterprises

### 2022 SPONSORSHIP

### PACKAGES

Showcase your pilot projects, thought leadership or service/ tech offerings through packages curated carefully for companies of various profiles - whether government, MNCs, tech startups or consultancies!	HEADLINE PARTNER (EXCLUSIVE)	STRATEGIC PARTNER	GOLD PARTNER	SILVER PARTNER	BRONZE PARTNER	CONTENT PARTNER	4SQ M STARTUP PLUS PACKAGE
	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate
Investment (in AED)	549,500	313,950	200,975	142,615	59,998	78,200	18,020
Investment (in USD)	151,795	86,726	55,517	39,396	16,574	21,602	4,977
Features & Deliverables							
Speaking & Thought Leadership							
Special Advisor on topics/themes for conference programming	•						
Speaking opportunity - Keynote or tracks (10min)	•	•	•	•			
Panel session	•	•	•		•		
Workshop or Briefing Host (1.5 hours, 20pax)	•					1.5 hours	
Speaking slot (20min)		•				•	•
Application for startup pitch competition							•
Exhibition Space incl. premium build	100 SQM	50 SQM	25 SQM	25 SQM	12 SQM	NIL	4 SQM POD
Branding, Marketing & Media Coverage							
Locked in logo (all marketing & communication)	•	•	•	•			
Website - Logo on homepage	•	•	•	•	•	•	
Profile on website	•	•	•	•	•	•	•
Speaker Profile on website	•	•	•	•	•	•	•
Logo on Brochure	•	•	•	•	•	•	•
Logo on Promotional Emails	•	•	•	•	•	•	•

### FUTURE BLOCKCHAIN SUMMIT قمة مستقبل البلوك تشين

### 10-13 Oct 2022

### 2022 SPONSORSHIP

### PACKAGES

	HEADLINE	STRATEGIC	GOLD	SILVER	BRONZE	CONTENT	STARTUP PLUS
	PARTNER (EXCLUSIVE)	PARTNER	PARTNER	PARTNER	PARTNER	PARTNER	PACKAGE
Mention in Radio Ad	•						
Social Media mentions	•	•	•	•	•	•	•
Press Release mention	•	•	•				
Interview (quote) in PR	•						
Logo inclusion in Visitor Guide	•	•	•	•	•	•	•
Sponsor content in Visitor Guide	•	•	•				
Invite Guest wish-list	•	•	•	•	•	•	
Dedicated email - overall show	•	•					
Onsite Branding							
Main stage area branding (digital)	•	•	•				
Track rooms stage branding (digital)	•	•	•	•			
Logo on relevant signage	•	•	•	•	•	•	
Access							
All Access Passes	20	10	10	7	5	3	2
Facilitated Meetings via APP	•	•	•	•	•	•	•
Dedicated introduction to media	•	•	•	•			
Invitation to Speakers Dinner	•	•	•	•			
Exhibition Access/ Ground Staff	7	5	5	4	3	2	2

### FUTURE BLOCKCHAIN SUMMIT قمة مستقبل البلوك تشين

### 10-13 Oct 2022

### 2022 STAND PACKAGES



### **STARTUP POD 2M X 1M**

Includes the pod build, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.









### PREMIUM BOOTH 3M X 4M

Includes the stand build, TV screen, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.





### PREMIUM BOOTH 5M X 5M

Includes the stand build, TV screen, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.





### FUTURE BLOCKCHVIN SUMMIT قمة مستقبل البلوك تشين

### 10-13 Oct 2022



Includes the pod build, branding, furniture power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.



AED 8,020

### PREMIUM BOOTH 3M X 5M

Includes the stand build, TV screen, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.





### SPACE ONLY (MIN.25 SQM)

Go creative and build your own booth!



AED 2,130/m2

Additional costs for the space only option: Lead Generation and Tracking: USD 142 (AED 515) Exhibitor Insurance: USD 182 (AED 660) Marketing Power Pack: USD 119 (AED 430)

# FUTURE BLOCKCHAIN SUMMIT δай опланд Преботаль 10-13 OCT 2022 DUBAI WORLD TRADE CENTRE

### **CONTACT THE TEAM**

GENERAL ENQUIRIES E: blockchain@dwtc.com

**EXHIBITION, PARTNERSHIP & SPONSORSHIP ENQUIRIES** 

Sunita Khatri, Group Sales Manager E: <u>sunita.khatri@dwtc.com</u> | T:+97143086204

PROGRAMME & SPEAKING ENQUIRIES Oscar Wendel, Senior Manager E: Oscar.Wendel@dwtc.com | T: +971 4 3086473

Organised by



### Fintech SURGE. فينتك سيرج

**10-13 OCT 2022** DUBAI WORLD TRADE CENTRE

> SEARCH TR/01 03 SEARCH TR/01 03

### WE WELCOMED INFLUENTIAL BUYERS FROM AROUND THE WORLD

### 100,000\* 75%

46%

Visitors

Visitors were C-level, Directors & Senior Managers Corporate buyers

International visitors

40%

#### TOP VISITING COUNTRIES INCLUDE





"Fintech Surge has made it clear that this is a very fast growing market. I'm seriously considering bringing a few businesses to the Middle East - and I now have a few hundred leads and contacts, and potentially 30 clients I could enable after some excellent networking over four days."

#### Arturas Svirskis, Serial Entrepreneur

\*Across 6 co-located events Source: Exhibitors' and visitors' survey Gelen Tarih Sayı: 09/08/2022

### COMPANIES OF THE WORLD CAME, CONQUERED NEW SUCCESS



#### **TOP 10 EXHIBITING COUNTRIES**





### 2021 SPONSORS & PARTNERS

STRATEGIC PARTNER **GOVERNMENT & ECOSYSTEM PARTNERS** Dubai International Financial Centre FINTECH Dubai International Financial Centre ĽHoFT Bahrain MENA FINTECH MEAFINANCE lect PLATINUM SPONSORS ASSOCIATION lanking and Finance news in the MEA market Bay stripe مصرف أبوظبي الإسلامي ADIB FINTECH FinTech GALAXY Consortium BRONZE SPONSORS Startupbootcamp FINTECH AVIV **3s.money** Jordan It's About Time ABFIN منطقة عجمان الحرة Ajman Free Zone ïnTech TECHS Bay SPONSOR



Gelen Tarih Sayı: 09/08/2022 - 380 FUTURE SUMMIT Fintech FUTURE Fintech BLOCKCHAIN SURG FUTURE SUMMIT قمة مسلقيل البتوك تشين

Fintech Surge is establishing instant credibility as one of the **leading technology events in the Middle East**, bringing together the **region's best and brightest in the Fintech industry**.

> Alessandro Astone MENA Sales Lead Stripe

### SUPERSTAR SPEAKERS LIGHT UP THE STAGE 2021



PHILIP KING Global Head of Retail Banking, ADIB

**OLIVIER CRESPIN** Co-Founder & CEO. Zand CHOITRAM Middle East and North

Africa Partnerships. STRIPE

**KUNAL** 

**RAJA AL** MAZROUEI EVP, Fintech Hive **HASAN FARDAN AL FARDAN** CEO, Al Fardan Exchange GAURAV DUBEY CEO. TDeFi Accelerator

JOY AJLOUNY Co-Founder, Fetchr

MASOOD KHAN CEO, YAP

#### 75+ **SPEAKERS**



**MONICA SASSO** EMEA FSI Chief Technologist, Red Hat

JAMIE BROADBENT Head of Digital, Innovation & Design, RBS International

PHILIPP ROSLER Former Vice-Chancellor and Federal Minister of Economy & Technology for Germany

WALID HASSOUNA CEO, EFG Hermes (NBFI)

#### PAUL CAREY EVP - Cards & Payments, Al Futtaim Digital Payment Services LLC

#### THOMAS BAXENDALE Head of Business Banking

Mashreg Bank

**JONQUIERE** Global Partnership, Middle East

EDOUARD DE LA

& Africa, STRIPE **Ecosystems and Partnerships**
## SUPERSTAR SPEAKERS LIGHT UP THE STAGE 2021



ANDERS **JENSEN** Managing Director (MENA), Confirmation, Part of Thomson Reuters

#### DR. SAMYR MEZZOUR

House of InsurTech Switzerland (HITS), A Generali Company

Banque Saudi Fransi

ABDULMAJEED **ALSUKAN** Co-Founder and CEO Tamara

**HOSAM ARAB** CEO, Tabby

MUAIYAD ABDULLAH AL FALLAJ CEO Rasan & Co-Founder Tameeni

NASIR ZUBAIRI CEO, LhoFT

**OMAR KASSIM** CEO, NOMOD

### 75 + **SPEAKERS**



PETER KLIMES Global Head of Marketing & Head of Digital Business, ADIB

**HISHAM AL-FALIH** Co-Founder & CEO Lean Tech

**GRANT NIVEN** 

Head of Group Digitial,

**KEN COGHILL** Director, Innovation and Technology Risk, DFSA



UAE Country Manager, **Beehive** 

SHYAM MOHAN VP. Fintech and Enablers. Mastercard

MOHAMMED AL BALOOSHI Sector Head Fintech & Innovation, DIFC

IVAN **ZHIZNEVSKIY** CEO, 3S Money

# Fintech industry poised for significant growth in the MENA region

The Middle East has seen significant growth as a FinTech hub both for investors and tech-savvy innovators. **\$243** million Funding raised by Fintech Startups in MENA Deloitte GCC Business News **UAE:** largest fintech hub in the **MENA** region

**≌3.5** BILLION Value of Fintech market in MENA by 2026 \$100.73 million Launch of fund to bolster and sustain startup projects

**Gulf Business** 

**Arabian Business** 

# Join the community shaping the future of fintech

ih Sayı: 09/08/2022 - 3805 EXHIBITOR PROFILE Fintech Companies		Financial Institutions & Consultancies	VISITOR PROFILE	
Banking	Payment & consumer banking P2P banks/ Neobanks/ Challenger P2P Lending/ Credit	Sponsors Consumer banking Corporate & investment banking	Banks & Global Financial Services Financial	
Asset & Wealth Mgmt.	Wealth management/ Robo-advisory	Wealth management/ Investment/ wealth Robo-advisory mgmt. firms		
Insurance	Insurtech	Insurance companies	Enterprises SMEs	
Technology	Bots, Roboadvisors, RPA, AI, ML Big Data, Analytics & Connectivity Platforms –Trade Cybersecurity Big Fintech/ Tech Platforms Cloud Infrastructure	Not applicable	Regional & Global Policy Makers / Regulators Asset & Wealth Mgmt. Companies	
Procedure & Regulation	Risk & Fraud Mgt Identity, AML, KYC Regtech/ Compliance Smart Accounting Platforms	Law Firms Accounting & Auditing Firms	Insurance Companies Global VCs and Investor	

# DIGITAL FINANCE SUMMIT

The Fintech Surge Digital Financial Summit will take a deep dive into the digital trends propelling the industry and offer solutions that will enable financial institutions and corporates to navigate the rapidly changing landscape.





#### **Trending & cutting edge topics in Fintech**

Al disruption, Quantum computing, Fintech collaboration, Challenger Banks, Islamic Fintech, New product R&D, Open Banking, Data protection Gelen Tarih Sayı: 09/08/2022 - 3805

# **DIGITAL FINANCE SUMMIT**

#### DAY 1 GLOBAL FINTECH STRATEGY

How do we accelerate innovation and growth while ensuring consumer protection, market integrity and increased pressure to meet net zero climate targets? The Global Strategy Forum will look at how policy makers and regulators find the right balance between regulation and innovation, while removing barriers to entry and growth for fintech companies.

### DAY2 OPEN FINANCE FORUM

Open finance will reshape financial services over the coming years, covering the entire financial footprint of the consumer and unlocking a range of outcomes for consumers and businesses alike. The Open Finance Forum will look at how open finance and embedded finance will transform financial services for both consumers and businesses.

### DAY 3 REDEFINING FINANCIAL SERVICES

The pandemic has changed the world as we know it. The accelerated digitisation of the economy that it's triggered has given rise to new opportunities for the fintech sector. The wealth of opportunities that data and emerging technology gives us means both opportunities for new business streams, as well as lots of disruption. Learn about the trends and disruptions that will dictate the future of financial services.

#### Gelen Tarih Sayı: 09/08/2022 - 3805 DAY 4: CX FORUM

The Future of Customer Experience: Customer experiences start with personalised and interactive journeys that provide optimised results, securely and seamlessly.

The CX Forum will take a deep dive into the trends and strategies that will redefine customer experience postpandemic and meet the expectations of today's more connected and discerning customer.

#### Participants:

- Chief Digital Officers
- Chief Innovation Officers
- Digital Transformation Leads
- Head of Innovation
- Chief Technology
  Officers
- Customer Experience

#### Topics of discussion

- Open Banking and PSD2
- Artificial Intelligence
- Customer Experience
- Autonomous Finance
- Biometric Technologies
- Digital Transformation
- Regtech and Compliance
- Lending
- Mobile Banking
- Fintech Landscape & Regulation

## STARTUPS SUITE

THE PERFECT LAUNCH-PAD FOR STARTUPS TO SOAR Ushering in a new era for sustainable, futurefocused startups from around the world that strive to deliver technology for good

Our startup package gives access to:







Learning Workshops & Mentorship Sessions The dream-makers: 400+ investors guide them through the next stage of evolution



**Powerful Investors** 

\$25B Value of investor funds under management 50%

Investors planned to invest an average \$1.5 million at the show 80%

Investors met an average of 30 startups per day

78%

Investors plan to engage in further discussions

#### **INVESTOR CONNECT: A Comprehensive Business Platform for Investors**

**Over 3,000 meetings between startups and investors from 32 countries** from Egypt, France, Germany, India, Israel, Italy, Oman, Saudi Arabia, South Africa, Sweden, UAE, USA and UK





#### Show Highlights

#### **INVESTORS PROGRAM**

- Investors Summit Building the Tech Ecosystem of Tomorrow
- Investors Club
  Peer-to-Peer Networking
- Concierge Matchmaking with start-ups of interest

# SUPERNOVA CHALLENGE REWARDING GAME-CHANGING FINTECH STARTUPS



Thrilling pitch moments as world's most daring fintech startups go head to head









"

We won the prize for the best fintech and then an option to meet an investor. This is a great opportunity for us and I'm very very happy to be here "

> - Alex Zhukov Business Development Manager Crassula, Latvia Fintech Category Winner

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Gelen Tarih Sayı: 09/08/2022 - 3805

# A COALITION OF POWERFUL TECH EVENTS

Whilst retaining a unique focus on the global fintech ecosystem FINTECH SURGE will be strategically collocated with



One of the largest technology events in the world with a 41 year legacy of success



Ai Everything is one of the largest Ai applications conference in the world. 100+ AI enterprises & startups & 200+ international govt leaders



Attracting 400+ Tech investors from 30+ countries – meeting 500+ international startups

FUTURE BLOCKCHAIN SUMMIT قمة مستقبل البلوك تشين

Connecting International VC's + Blockchain startups + Established Blockchain companies + Government



Marketing Mania a unique inperson experience where ambitious marketers can discover, learn, celebrate and shape the future together

# A GLOBALLY IMPACTFUL MARKETING

5 OTHER TECH SHOWS = MORE BUSINESS OPPORTUNITIES









ENGAGE with 100,000+ VISITORS

LEADING BRANDS & ENTERPRISES

# 2022 SPONSORSHIP PACKAGES

Showcase your pilot projects, thought leadership or service/ tech offerings	STRATEGIC PARTNER (EXCLUSIVE)	PLATINUM PARTNER	GOLD PARTNER	SILVER PARTNER	BRONZE PARTNER	STARTUP PLUS PACKAGE
through packages curated carefully for companies of various profiles	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate
Investment (in AED)	352,506	215,000	150,000	110,000	60,000	18,020
Investment (in USD)	97,377	59,392	41,436	30,386	16,574	4,977
Features & Deliverables						
Speaking & Thought Leadership						
Special Advisor on topics/themes for conference programming	•					
Speaking opportunity – Main Stage (5 mins)	•	•	•	•		
Panel session at Digital Banking Summit	•	•	•		•	
Panel session at CX Forum	•	•				
Workshop or Briefing Host (1.5 hours, 20pax)	•					
Speaking slot Fintank Stage (15min)		•				•
Application for startup pitch competition						•
Exhibition Space incl. build and furniture	100 SQM	50 SQM	25 SQM	15 SQM	12 SQM	4 SQM POD
Branding, Marketing & Media Coverage						
Locked in logo (all marketing & communication)	•	•	•	•		
Website - Logo on homepage	•	•	•	•	•	
Profile on website	•	•	•	•	•	•
Speaker Profile on website	•	•	•	•	•	•
Logo on Brochure	•	•	•	•	•	
Logo on Promotional Emails	•	•	•	•	٠	



# 2022 SPONSORSHIP PACKAGES

	STRATEGIC PARTNER (EXCLUSIVE)	PLATINUM PARTNER	GOLD PARTNER	SILVER PARTNER	BRONZE PARTNER	STARTUP PLUS PACKAGE
Mention in Radio Ad	•					
Social Media mentions	•	•	•	•	•	•
Press Release mention	•	•	•			
Interview (quote) in PR	•					
Logo inclusion in Visitor Guide	•	•	•	•	•	
Sponsor content in Visitor Guide	•	•	•			
Invite Guest wish-list	•	•	•	•	•	
Dedicated email - overall show	•	•				
Onsite Branding						
Main stage area branding (digital)	•	•	•			
Track rooms stage branding (digital)	•	•	•	•		
Logo on relevant signage	•	•	•	•	•	
Access						
All Access Passes	20	10	10	7	5	2
Facilitated Meetings via APP	•	•	•	•	•	•
Dedicated introduction to media	•	•	•	•		
Invitation to Speakers Dinner	•	•	•	•		
Exhibition Access/ Ground Staff	7	5	5	4	3	1



### EXHIBITION PACKAGES



## **STARTUP POD 2M X 1M**

Includes the pod build, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.







### PREMIUM BOOTH 3M X 3M

Includes the stand build, TV screen, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.





### PREMIUM BOOTH 5M X 5M

Includes the stand build, TV screen, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.











# **STARTUP POD 4M X 1M**

Includes the pod build, branding, furniture power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.



AED 8,020

# PREMIUM BOOTH 3M X 5M

Includes the stand build, TV screen, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.





# SPACE ONLY (MIN.25 SQM)

Go creative and build your own booth!



AED 2,130/m2

Additional costs for the space only option: Lead Generation and Tracking: USD 142 (AED 515) Exhibitor Insurance: USD 182 (AED 660) Marketing Power Pack: USD 119 (AED 430)

Fintech SURGE. فينتك سيرج

### **10-13 OCT 2022** DUBAI WORLD TRADE CENTRE

# **CONTACT THE TEAM**

Organised by



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